



**Michael Kuhn**

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Michael Kuhn is Senior Vice President and President of the Data Management Division with Strategic Business Systems, Inc. He runs a business division that delivers IT Infrastructure Services to clients for data protection, disaster recovery and archive data management in hybrid cloud environments. Strategic Business Systems is one of the leading providers of data analytical services to US Government Agencies and is rapidly expanding to be one of the leading managed services providers for end-to-end data management.

He retired from IBM Corporation in 2019, after 36 years of service as Vice President & General Manager of IBM's Global Technology Services. He was Vice President & Global Head of Delivery for IBM's Business Resiliency and Storage Services business. In this capacity, he had direct responsibility for the management of 10,000 IT professionals around the world that delivered business resiliency services including rapid recovery from cyber security attacks and natural disasters.

Prior to that position, he was Vice President & General Manager of Delivery for Infrastructure Services within IBM's technology services business across Europe. In that role, he had direct responsibility for the management of 17,000 IT professionals across 125 data centers within 30 countries in Europe. He was also Vice President & Business Line Executive for Storage Systems within the IBM Systems business unit. In that position he had P&L responsibilities for a \$3B business unit focused on advancing the data storage systems portfolio with new technologies and innovative solutions.

He was also Vice President & Business Line Executive for IBM Flash Systems. Through a strategic acquisition in 2012, he led IBM's strategic initiative to invest \$1B in flash solutions, the creation of IBM's Flash business unit and the launch of the IBM Flash System brand based on "flash core" technology, leading to #1 market share ranking in 2013.

Mike graduated from The Pennsylvania State University with a Business / Computer Science degree (BS), University of Scranton (MBA) and The University of Pennsylvania's Wharton School of Business (Executive Development Program).