



Theresa Esposto Raines

Director, Industry Relations



Ms. Esposto Raines cultivates and manages IDB's relationships with key corporate partners. In this capacity, she recruits private sector students, participants, and guest lecturers for all IDB programs. In addition, she helps to secure corporate residencies for the Depot commanders and civilian leaders enrolled in the Depot and Arsenal Executive Leadership Program. She also identifies opportunities for benchmarking site visits at leading companies for both the Depot and MBA Programs.

Prior to joining IDB, Ms. Esposto Raines served as an Account Manager for Best Practices, LLC's Global Benchmarking Council. In that role, she advised clients such as Boeing, HP, IBM, Johnson & Johnson, Raytheon, and others regarding quality, process excellence, benchmarking, and Lean Six Sigma deployments. She also oversaw the development of quarterly conferences for Fortune 500 executives who were members of the Global Benchmarking Council.

Prior to joining Best Practices, LLC she directed the Office of International Programs for a top-20-ranked MBA Program, growing international student enrollments and increasing the number of international electives, internships, and exchanges available to MBA students.

Ms. Esposto Raines is a graduate of the LOGTECH MBA Program (now the IU-UNC LogMBA) and has an undergraduate degree in International Studies from the University of North Carolina at Chapel Hill.